

Message Text

UNCLASSIFIED

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15

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 036308

R 080203Z DEC 76

FM AMEMBASSY TOKYO

TO USDOC WASHDC

INFO SECSTATE WASHDC 4046

UNCLAS TOKYO 18012

FOR OIM/WELCH

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: FY '77 SCHEDULE

REF: USDOC 20774

1. RE PARA 3 REFTTEL, POST'S QUICK EVALUATION INDICATES A MAJOR TC EVENT STRUCTURED AROUND CMCL/IND REFRIGERATION THEME INCLUDING CRYOGENIC EQUIPMENT SHOULD BE SUCCESSFUL. IN ADDITION TO CONVENTIONAL REFRIGERATION EQUIP THIS SHOW COULD INCLUDE LARGE PUMPS AND COMPRESSORS, HEAT PUMPS, HEAT EXCHANGERS, CONDENSERS, VALVES AND AUTOMATIC CONTROLS, MEASURING AND TESTING EQUIP, OTHER ASSOCIATED MATERIALS AND CHEMICALS. SHOW SHOULD NOT INCLUDE A/C EQUIP, HOME REFRIGERATION EQUIP, ETC. SUGGEST RECRUITMENT BE COORDINATED WHERE POSSIBLE WITH APRIL SHOW TO AVOID CONFLICT OF PRODUCTS. ALTHOUGH NO RESEARCH HAS BEEN CONDUCTED FOR SEVERAL YEARS, ON BASIS INFO OBTAINED FROM TRADE SOURCES IT WOULD APPEAR IMPORT MARKET FOR CMCL/IND REFRIGERATION EQUIPMENT AND COMPONENTS IS ABOUT \$50-MILLION/YEAR WITH U.S. ACCOUNTING FOR BULK OF IMPORTS OF BASIC EQUIPMENT.

2. DESK STUDY FOR RECRUITING PURPOSES COULD BE DEVELOPED BY XMAS IF DECISION HOLD THIS EVENT IS MADE. ADVISE ASAP BY PRIORITY CABLE.

3. POST WOULD PREFER FULL TC SHOW. IF BSP/JEEP TO BE HELD, WILL SUGGEST ALTERNATE THEMES UPON REQUEST.

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HODGSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Copy: SINGLE
Draft Date: 08 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
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Legacy Key: link1976/newtext/t19761260/aaaabzyt.tel
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Review Exemptions: n/a
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Margaret P. Grafeld
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